



## Finding a Partner to Optimize Your Technology Assets

### Business Challenge

The Arc of the Triangle is a non-profit located in North Carolina that helps children and adults with development disabilities find housing and services. The organization had invested in technology to help them connect their two locations and to improve their employees access to information and software. While new technology was in place, the organization lacked an understanding of the capabilities their system offered, how to arrange the data to optimize access and how to structure the system to have it operate most efficiently. The Arc of the Triangle needed a true partner - a partner that would work to understand their mission and operations and give them service that fit their schedule and their needs.

### Solution

The Arc of the Triangle selected OnPar Technologies to help them understand their system and to be their ongoing technology partner. OnPar explained the capabilities of their new centralized cloud computing software and how they could leverage its functions. OnPar and Arc developed a work and training schedule arranged to avoid conflicts with Arc employees' work priorities. OnPar trained employees on Office 365, OneDrive and SharePoint and improved office efficiency, data access and remote access. After recognizing the capabilities the

"OnPar has been very attentive and seems to strive for a great experience to the user. They truly want to make our technology seamless. The whole process of them helping with migrating us to OneDrive and putting our server in the cloud was such an easy process for us. They worked around our schedule and not theirs."

**Michael Kirschner**

Assistant Director of Individual Services,  
The Arc of the Triangle



(continued)

new system offered, Arc discarded three older local servers and moved to a full cloud server solution.

### Results

From a hodge-podge of systems, software and data, The Arc of the Triangle now has a seamless, streamlined system with access to the same information and software from their multiple locations. Their employees now understand the capabilities of their software and how and where to access their data. If they have questions or issues they have a partner they trust that is available whenever they need help. Finally, they saved in the range of \$25,000-30,000 in capital expenses by avoiding replacing their old local servers - instead those funds can go to their clients.

#### Challenge:

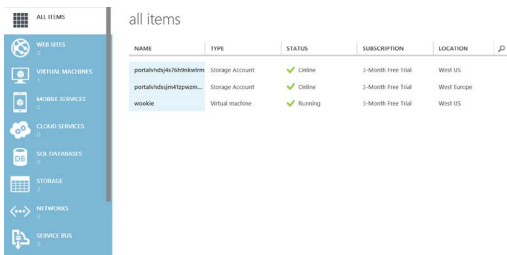
- Understand how to utilize new technology and develop an integrated system
- Find a technology partner to focus on their business and translate technology and data management into understandable terms

#### Solutions Implemented:

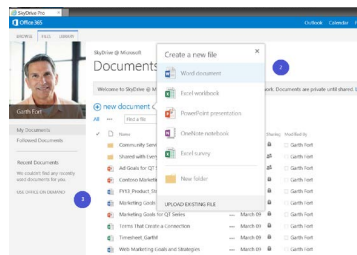
- Training for employees to understand software capabilities
- System mapping to organize data and files to improve access and efficiency
- New cloud server to avoid capital spending and gain speedy access to data from all locations

#### Results:

- Seamless, streamlined system with access to the same information and software from all three locations
- Ongoing, trusted technology partner for any questions or issues 24/7
- **\$25,000-\$30,000** savings by avoiding local server purchases



Implementation of Virtual Server Environment



Office 365 Training Program



Mobile VPN Solution