



The OnPar Report

"Technology Tips to Transform Your Business"

Inc. Magazine Unveils Its 37th Annual List of America's Fastest-Growing Private Companies—the Inc. 5000

OnPar Technologies Ranks No. 1609 on the 2018 Inc. 5000 With Three-Year Revenue Growth of 289 Percent

NEW YORK, August 15, 2018 – Inc. magazine today revealed that OnPar Technologies is No. 1609 on its 37th annual Inc. 5000, the most prestigious ranking of the nation's fastest-growing private companies. The list represents a unique look at the most successful companies within the American economy's most dynamic segment—its independent small businesses. Microsoft, Dell, Domino's Pizza, Pandora, Timberland, LinkedIn, Yelp, Zillow, and many other well-known names gained their first national exposure as honorees on the Inc. 5000.

We are thrilled to be included in this year's Inc. 5000 list," said Jeremy McParlan, CEO of OnPar Technologies. "Our team's dedication to consistently deliver exceptional service and innovative technology solutions to our clients is the driver for our continued success and growth. We are very proud to be an Inc. 5000 company."

Not only have the companies on the 2018 Inc. 5000 (which are listed online at Inc.com, with the top 500 companies featured in the September issue of Inc., available on newsstands August 15) been very competitive within their markets, but the list as a whole shows staggering growth compared with prior lists. The 2018 Inc. 5000 achieved an astounding three-year average growth of 538.2 percent, and a median rate of 171.8 percent. The Inc. 5000's aggregate revenue was \$206.1 billion in 2017, accounting for 664,095 jobs over the past three years.



Complete results of the Inc. 5000, including company profiles and an interactive database that can be sorted by industry, region, and other criteria, can be found at www.inc.com/inc5000.

"If your company is on the Inc. 5000, it's unparalleled recognition of your years of hard work and sacrifice," says Inc. editor in chief James Ledbetter. "The lines of business may come and go, or

come and stay. What doesn't change is the way entrepreneurs create and accelerate the forces that shape our lives."

The annual Inc. 5000 event honoring the companies on the list will be held October 17 to 19, 2018, at the JW Marriott San Antonio Hill Country Resort, in San Antonio, Texas. As always, speakers include some of the greatest innovators and business leaders of our generation.

More about OnPar Technologies

Founded in 2007, OnPar Technologies is a Managed Services and IT Solution provider dedicated to delivering innovative business solutions to companies nationwide. Winner of the 2017 Microsoft US SMB East Region Partner of the Year and named by CRN as a 2018 Tech Elite Solution provider. OnPar Technologies prides itself on being a company that offers innovative technologies, world class support, and seamless implementations. Learn more at: www.onpartech.com

More about Inc. and the Inc. 5000

Methodology

The 2018 Inc. 5000 is ranked according to percentage revenue growth when comparing 2014 and 2018. To qualify, companies must have been founded and generating revenue by March 31, 2014. They had to be U.S.-based, privately held, for profit, and independent—not subsidiaries or divisions of other companies—as of December 31, 2017. (Since then, a number of companies on the list have gone public or been acquired.) The minimum revenue required for 2014 is \$100,000; the minimum for 2017 is \$2 million. As always, Inc. reserves the right to decline applicants for subjective reasons. Companies on the Inc. 500 are featured in Inc.'s September issue. They represent the top tier of the Inc. 5000, which can be found at <http://www.inc.com/inc5000>.

About Inc. Media

Founded in 1979 and acquired in 2005 by Mansueto Ventures, Inc. is the only major brand dedicated exclusively to owners and managers of growing private companies, with the aim to deliver real solutions for today's innovative company builders. Inc. took home the National Magazine Award for General Excellence in both 2014 and 2012. The total monthly audience reach for the brand has been growing significantly, from 2,000,000 in 2010 to more than 18,000,000 today. For more information, visit www.inc.com.

The Inc. 5000 is a list of the fastest-growing private companies in the nation. Started in 1982, this prestigious list has become the hallmark of entrepreneurial success. The Inc. 5000 Conference & Awards Ceremony is an annual event that celebrates the remarkable achievements of these companies. The event also offers informative workshops, celebrated keynote speakers, and evening functions.

For more information on Inc. and the Inc. 5000 Conference, visit <http://conference.inc.com/>.

For more information contact:

Inc. Media
Drew Kerr
212-849-8250
dkerr@mansueto.com



RANK NO. 1609

5 Attributes When Choosing a Managed Service Provider



The question we always hear from clients is: "Why should we use your managed services?" There is a common misconception that managed services are similar to that of an insurance policy, and that they would be paying for something they may not even use. However, that is not the case.

Small- and medium-sized businesses need technology to operate efficiently and effectively, as IT resources can be limited and quickly overwhelmed. If you fall behind in keeping things up to date, such as your backups, software patches, and security solutions, the odds of having an IT outage or other technology problem greatly increase. Here are 5 attributes to look for in an MSP:

Will they provide me the technology my company needs or are they upselling?

Your Managed Services Provider should act as your strategic partner and not a vendor. They should be able to sit down and offer you options for your budget and explain why the products or services are necessary to keep your organization up and running. They should be able to provide reports regarding their services on demand and should establish an IT road map for you for at least 3 years.

Are they knowledgeable?

They should have certified engineers that specialize in network support, server management, and have multi-platform technicians readily available. These engineers should have industry certifications from companies such as Microsoft, Cisco, etc. and should be given continuing education through their employer to keep them up to date on current technology industry products and services.

What are their clients saying?

Select a provider that is reputable in your local area. Ensure that they have partnerships with vendors such as Microsoft that can back them up in challenging times. Do not be afraid to ask for referrals. Any trustworthy company should welcome you to talk to their current clients.

Do they have reliable customer service?

An Managed Services Provider could be the best at what they do but if they don't have good customer service skills then they will not be able to keep you satisfied and worry free. Pick a technology partner that has exceptional people who genuinely care about their customers.

How quick is their response time and do they provide SLAs (service level agreements)?

Downtime = loss of revenue. The Managed Services Provider that you choose should have a proven track record. Your infrastructure should be managed in a proactive manner to ensure as that it is online and available at all times. Maintenance and downtimes should be scheduled off hours and should not affect your operations.

To learn more about OnPar's Managed Service Offering go to: www.onpartech.com/solutions/managed-it-services/

Stop Worrying About IT Problems And Leave "IT" To The Experts

What You Should Know About Managed Services In Our Upcoming Webinar On August 23, 2018 at 1:00 PM EST

What Is Managed Services?

The only constant is change, and when technology is involved, change occurs at the speed of light. Is it any wonder that businesses look outside for IT help and expertise? As security threats grow and technology becomes more complex, more companies outsource their IT management and maintenance functions. IT service providers respond to this growing need by introducing managed services to take the burden of IT management off their clients back.



Managed Services: Why It's Good For Business

- Managed Services offers security in an uncertain market
- You don't need to start from scratch. Numerous tried and true resources are available to help make the transition easy.
- MSPs can provide remote monitoring and management efficiently and non-intrusively. This can identify potential problems before they occur and automatically fix the problems.
- You can stop worrying about IT issues and instead fully focus on core activities to achieve your business goals.
- Save money by helping to minimize expensive network disasters when they strike.

If you are interested in learning more, register for our webinar at:
<https://www.onpartech.com/managed-service-webinar/>